## December 2023 S M T W T F S 3 4 5 6 7 8 10 11 12 13 14 15 16 19 20 21 22 23 24 25 26 27 28 29 30

## January 2024

February 2024											
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31						
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
print talk blog	1 New Year's Day	2  NEW YEAR & NEW STRATEGIES  PLANNING & GOALS	AUDIT your previous year's marketing efforts and set SMART goals for the new year	DESIGN AND PRINT new business cards and updated promotional materials to reflect new branding and voice	PLAN your annual marketing materials - brochures, flyers, catalogs, what do you need?	"We have used PrintingCenterUSA for the past 5 conventions for our annual magazine printing.
7	Start the year by reaching out to your customers with <b>PERSONALIZED</b> messages and offers	Consumers are more likely to remember your brand with <b>PHYSICAL</b> marketing materials they can touch	10 Consider a DIRECT MAIL campaign to announce the year's upcoming products or services	11  DIRECT MAIL marketing yields, on average, a 13-to-1 return on investment	Wall and Desk CALENDARS with your branding offer exposure to your clients 365 days a year	The quality is amazing, they can expect our business next year." NC State Florists Association
14	15 Martin Luther King Jr. Day	16 Businesses that set SMART goals are 376% more likely to report success. Set your KPIs today	Review your repeat customers and analyze your CUSTOMER RETENTION strategies	18 It costs FIVE TIMES more to attract a new customer than to keep an existing one	19 Start a <b>NEW BLOG</b> with a niche focus that aligns with your expertise and your audience's needs	20
21	Do a <b>CONTENT AUDIT</b> and review your marketing content on your blogs, email marketing, social media	23 Start a CONTENT CALENDAR and plan your marketing content that relates to your audience	Readers spend an average of 43 minutes per issue when reading a MAGAZINE	25  HUMANIZE your brand by posting photos of employee activities on social media	National Fun at Work Day	27
28	29	30	31			

**REFRESH** your marketing

plan and prepare your

annual budget

**CREATE** marketing

materials and strategies

to support your Sales

Team

Custom



